To: $\quad$ Honorable Mayor and Members of the City Council
From: Dee Williams-Ridley, City Manager
Submitted by: Henry Oyekanmi, Director, Finance Department
Subject: FY 2020 First Quarter Investment Report: Ended September 30, 2019

## POLICY COMMITTEE RECOMMENDATION

On April 27, 2020, the Budget and Finance Committee adopted the following action:
M/S/C (Droste/Arreguin) to move the item with a positive recommendation for Council to receive and file and include the response from Finance Director Oyekanmi to a constituent inquiry. Vote: All Ayes.

## SUMMARY

The City's investment policy requires that a quarterly investment report be submitted to the City Council on the status of the investment portfolio. The report includes all investments managed by the City of Berkeley and provides information on the types, values (par, book, and market), term, and yield of each security.

- The return on pooled investments for the quarter ended September 30, 2019 was $2.30 \%$ equal the $2.30 \%$ earned by the State Local Agency Investment Fund (State LAIF), which is the benchmark for investment performance used by the City. The return on pooled investments of $2.30 \%$ for the quarter ended September 30, 2019 was 3.0 basis points more than the rate of $2.27 \%$ earned in the quarter ended June 30, 2019.
- The average return on all Retiree Medical Trust Fund investments was $3.588 \%$ for the quarter ended September 30, 2019.


## CURRENT SITUATION AND ITS EFFECTS

Attached is a summary of quarterly reports for fiscal year 2020 First quarter ending September 30, 2019 representing the status of the City's investment portfolio. The report includes all investments managed by the City of Berkeley and provides information on the values (par, book, and market), term, and yield of each security.

Summary information by type of security and detailed information on each security is provided on Exhibit 2-A. An evaluation of portfolio performance for this accounting period compared to the previous three accounting periods is also included in Attachment 1.

## A. Portfolio Results

As a result of the differences in the investment policies of different cities, including responsible investing policies, maturity restrictions, investment restrictions, etc., it was difficult for the City of Berkeley to come up with a reasonable performance measure for pooled cash investments. In order to provide some measure of the relative performance of the City's investment returns, many years ago the City established the State Local Agency Investment Fund (LAIF) as the performance measure to be reported in the quarterly investment reports, since many local governments invested significant portions of their investment portfolios in LAIF.

LAIF was intended to be a reference point to compare the City's investment performance against, rather than a true performance measure, since most cities typically earn a yield higher than LAIF during normal interest rate environments, and because LAIF's average maturity of its investments is generally shorter than most cities. As a result, past City Councilmembers requested that information about the rates earned by other California cities be included in the quarterly investment reports for comparison purposes, despite the differences in the investment policies of the various cities.

At the present time, the interest rate environment is far from being normal. On September 18, 2019, the Federal Funds rate range, which is the most important measure of shortterm interest rates, was lowered to $1.75 \%-2 \%$, which was moderately higher than the 2year Treasury (1.77\%), the 5-year Treasury (1.68\%), the 10-year Treasury (1.80\%), and nearly as high as the 30 -year Treasury ( $2.25 \%$ ). This environment is highly unusual, and currently results in portfolios with shorter average maturities outperforming portfolios with long-term maturities, which is the opposite of performances in a normal interest rate environment (i.e., the longer the maturity, the higher the rate would be).

1. Liquidity of Portfolio:

The average investment in the pooled portfolio matured in 750 days as of September 30, 2019. This is 165 days less than the 915 maturity days of as of June 30, 2019.
2. Comparison of Results to Performance Measures - Pooled investments: Quarter Ended September 30, 2019
The City's yield on investments for the quarter ended September 30, 2019 was $2.30 \%$, an increase of 3.0 basis points (. $030 \%$ ) from the $2.27 \%$ earned during the quarter ended June 30, 2019. The average yield on a 90-day Treasury bill at the end of the quarter ended September 30, 2019 was $1.807 \%$, a decrease of 28.0 basis points (.280\%) from the $2.087 \%$ at the end of the previous quarter.

As summarized in Table 1, staff's overall results equaled the performance measure for the quarter. Staff's performance was under the performance measure in July by 11.7 basis points (-.117\%); under the performance measure in August by 2.5 basis points (-.025\%); and, was over the performance measure in September by 2.7 basis points (+027\%). The performance measure for the return on investments is compared to the rate of return of the State LAIF.

## Table 1

| For Quarter Ending September 30, 2019 |  |  |  |
| :--- | ---: | ---: | ---: |
| Period | City | State LAIF | Difference |
| July-19 | $2.262 \%$ | $2.379 \%$ | $-0.117 \%$ |
| August-19 | $2.316 \%$ | $2.341 \%$ | $-0.025 \%$ |
| September-19 | $2.307 \%$ | $2.28 \%$ | $0.027 \%$ |
| July-September 19 | $2.30 \%$ | $2.30 \%$ | $0.000 \%$ |

3. Investment Results-Retiree Health Insurance Funds:

Average interest rates earned on the retiree health insurance trust funds for the quarter ended September 30, 2019 compared to the quarter ended June 30, 2019, were as follows:

Table 2

| EARNED INTEREST RATES |  |  |
| :--- | ---: | :---: |
| For Quarter Ended 9/30/2019 Compared To 6/30/2019 |  |  |
| Trust Fund | 1st Qtr <br> 09/30/19 | 4th Qtr <br> $\mathbf{6 / 3 0 / 1 9}$ |
| Retiree Medical Trust Fund (Misc <br> Employees) | $3.863 \%$ | $3.932 \%$ |
| Fire Retiree Medical Trust Fund | $3.532 \%$ | $3.580 \%$ |
| Police Retiree Medical Trust Fund | $3.863 \%$ | $3.405 \%$ |

The rates earned on these plans will continue to drop slightly over the next few quarters as staff reinvests the proceeds of maturing securities at lower rates.

Details related to retiree health trust fund investments are in Attachment 3, Exhibits 3A, 3-B, and 3-C of this report.

## B. Discussion of Interest Rate Environment and Outlook

On September 18, 2019 the Federal Open Market Committee issued its statement on the economy and interest rates:

Information received since the Federal Open Market Committee met in July indicates that the labor market remains strong and that economic activity has been rising at a moderate rate. Job gains have been solid, on average, in recent months, and the unemployment rate has remained low. Although household spending has been rising at a strong pace, business fixed investment and exports have weakened. On a 12-month basis, overall inflation and inflation for items other than food and energy are running below 2 percent. Market-based measures of inflation compensation remain low; and survey-based measures of longer-term inflation expectations are little changed.

Consistent with its statutory mandate, the Committee seeks to foster maximum employment and price stability.

The Committee continues to view sustained expansion of economic activity, strong labor market conditions, and inflation near the Committee's symmetric 2 percent objective as the most likely outcomes, but uncertainties about this outlook remain. As the Committee contemplates the future path of the target range for the federal funds rate, it will continue to monitor the implications of incoming information for the economic outlook and will act as appropriate to sustain the expansion, with a strong labor market and inflation near its symmetric 2 percent objective.

## Yield Trend

In light of the implications of global developments for the economic outlook as well as muted inflation pressures, the Committee decided to lower the target range for the federal funds rate to $1-3 / 4$ to 2 percent.

In determining the timing and size of future adjustments to the target range for the federal funds rate, the Committee will assess realized and expected economic conditions relative to its maximum employment objective and its symmetric 2 percent inflation objective. This assessment will take into account a wide range of information, including measures of labor market conditions, indicators of inflation pressures and inflation expectations, and readings on financial and international developments.

In the current interest rate environment, staff expects returns in FY 2020 to be about the same as those returns earned in FY 2019. Also, the City's rate earned is expected to be about the same as the City's benchmark (State LAIF) and the City's return to be comparable to rates earned by most other cities in California. A sample of rates earned by Northern and Southern California cities is reflected in table 3 below (previously only Northern California cities were included):

## Table 3

| Other California Cities <br> Earned Interest Rates |  |
| :--- | ---: |
| For the Quarter Ending September 30, 2019 |  |
| City | Rates Earned |
| San Diego | $2.40 \%$ |
| Palo Alto | $2.38 \%$ |
| San Jose | $2.36 \%$ |
| Sacramento | $2.33 \%$ |
| San Francisco | $2.33 \%$ |
| Berkeley | $\mathbf{2 . 3 0 \%}$ |
| Oakland | $2.25 \%$ |
| Los Angeles | $2.16 \%$ |
| Santa Monica | $2.05 \%$ |
| Riverside | $2.03 \%$ |

The City's investment strategy will continue to focus on (1) locking in reasonable rates on long-term investments, when opportunities for attractive rates present themselves and (2) matching of investment maturities to cash flow.

## BACKGROUND

- Pooled Investments

Short-term cash is invested primarily in government sponsored enterprises (referred to as Federal Agency) notes and medium-term corporate notes for periods of one to five years. Additional cash is invested in a money market fund or overnight securities to meet the liquidity needs of the City.

In some cases, the City may have investments with a current market value that is greater or less than the recorded cost. These changes in market value are due to fluctuations in the market and have no effect on yield, as the City does not intend to sell securities prior to maturity.

- Retiree Health Trust Fund Investments

The City agreed to provide retiree Health insurance coverage for fire, police and miscellaneous employees under certain terms and conditions. An actuarial study commissioned by the City many years ago determined that, in addition to City Contributions, an average rate of return of $7 \%$ on miscellaneous employees trust fund assets invested must be achieved to fund the retiree health benefit at the desired 70\% level. Primarily as a result of the Federal Reserve Board's decision to keep short-term rates near zero for the last 12 years, the average rate currently earned is significantly below that 7\% level. City Finance Department staff manages these investment portfolios.

## ENVIRONMENTAL SUSTAINABILITY

There are no identifiable environmental effects or opportunities associated with the subject of this report.

## CONTACT PERSON

Henry Oyekanmi, Director, Finance Department, 981-7326

## ATTACHMENTS

1. Portfolio Evaluation FY 2020
2. Investment Report Analysis FY 2020
a. Exhibit 2-A: Pooled Cash and Investments
b. Exhibit 2-B. 1 through 2-B.3: Interest Earnings July 2019 - September 2019
c. Exhibit 2-C: Book Value By Investment Type
d. Exhibit 2-D: Current Holdings vs. Policy Limits
e. Exhibit 2-E: Investment Portfolio Trend
3. Summary of Pooled and Cash Investments FY 2020 -Trust Funds
a. Exhibit 3-A: Retiree Medical Trust Funds -Misc.
b. Exhibit 3-B: Retiree Medical Trust Funds -Fire
c. Exhibit 3-C: Retiree Medical Trust Funds -Police


## Portfolio Evaluation

 Quarter Ended September 30, 2019Quarter Ending

| September 2019 |  | June 2019 |  | March 2019 |  | December 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 422,069,258 | \$ | 459,308,376 | \$ | 421,335,434 | \$ | 401,582,141 |
|  | 48,394,215 |  | 47,383,337 |  | 46,484,598 |  | 44,766,863 |
| \$ | 470,463,473 | \$ | 506,691,713 | \$ | 467,820,032 | \$ | 446,349,004 |

Average Life of Investment Portfolio

| Pooled Investments (CoB) | 750 days | 915 days | 713 days | 716 days |
| :---: | :---: | :---: | :---: | :---: |
| Trust Investments | 5.962 years | 6.212 years | 5.809 years | 5.878 years |
| Weighted Yield |  |  |  |  |
| Pooled Investments (CoB) | 2.295\% | 2.270\% | 2.195\% | 2.005\% |
| Trust Investments | 3.588\% | 3.639\% | 3.970\% | 3.772\% |
| Prime Rate | 5.000\% | 5.500\% | 5.500\% | 5.500\% |
| 91-day Treasury Bill Rate | 1.807\% | 2.087\% | 2.381\% | 2.355\% |
| 2-year Treasury Note Rate | 1.622\% | 1.755\% | 2.260\% | 2.488\% |

Cash and Investments Maturity
Within one year
Between 1 to 3 years
Between 3 to 5 years
Between 5 to 10 years
Over 10 years

|  | \$ | 265,228,059 | 56.38\% | \$ | 298,356,400 | 58.88\% | \$ | 273,797,880 | 58.53\% | \$ | 210,359,453 | 47.13\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 78,428,464 | 16.67\% |  | 62,290,505 | 12.29\% |  | 86,143,761 | 18.41\% |  | 140,177,122 | 31.41\% |
|  |  | 57,261,873 | 12.17\% |  | 72,075,845 | 14.22\% |  | 76,234,240 | 16.30\% |  | 54,854,262 | 12.29\% |
|  |  | 69,545,077 | 14.78\% |  | 73,968,963 | 14.60\% |  | 31,644,151 | 6.76\% |  | 40,958,167 | 9.18\% |
|  |  | - | 0.00\% |  | - | 0.00\% |  | - | 0.00\% |  | - | 0.00\% |
| Total | \$ | 470,463,473 | 100.00\% | \$ | 506,691,713 | 100.00\% | \$ | 467,820,032 | 100.00\% | \$ | 446,349,004 | 100.00\% |

City of Berkeley
Pooled Cash and Investments
As of September 30, 2019

| CUSIP | Investment \# | Issuer | Book Value | Par Value | Market Value | Current <br> Rate | $\begin{gathered} \text { YTM/C } \\ 365 \end{gathered}$ | Maturity Date | Days To Maturity | Credit <br> Rating |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Certificates of Deposit - S \& L |  |  |  |  |  |  |  |  |  |  |
| 254673RD0 | 14539 | Discover Bank | 250,000.00 | 250,000.00 | 263,220.00 | 3.300 | 3.300 | 07/05/2023 | 1,373 | N/A |
| 795450T47 | 14540 | Sallie Mae Bank | 250,000.00 | 250,000.00 | 263,202.50 | 3.300 | 3.300 | 07/03/2023 | 1,371 | N/A |
|  |  | Subtotal and Average | 500,000.00 | 500,000.00 | 526,422.50 |  | 3.300 |  | 1,372 |  |
| Medium Term Notes |  |  |  |  |  |  |  |  |  |  |
| 037833AK6 | 14536 | Apple Inc | 4,863,952.75 | 5,000,000.00 | 5,082,350.00 | 2.400 | 3.225 | 05/03/2023 | 1,310 | AA1 |
| 084670BJ6 | 14542 | Berkshire Hathaway | 4,976,634.99 | 5,000,000.00 | 5,180,200.00 | 3.000 | 3.150 | 02/11/2023 | 1,229 | AA2 |
| 20030NBN0 | 14563 | Comcast Corp | 5,072,750.91 | 5,000,000.00 | 5,287,500.00 | 3.375 | 3.100 | 08/15/2025 | 2,145 | A3 |
| 233851CU6 | 14571 | Daimler Finance | 5,083,224.10 | 5,000,000.00 | 5,198,300.00 | 3.450 | 3.190 | 01/06/2027 | 2,654 | A2 |
| 233851CU6 | 14574 | Daimler Finance | 3,833,238.34 | 3,725,000.00 | 3,872,733.50 | 3.450 | 3.000 | 01/06/2027 | 2,654 | A2 |
| 24422EUM9 | 14554 | John Deere Cap | 5,064,628.18 | 5,000,000.00 | 5,327,000.00 | 3.650 | 3.300 | 10/12/2023 | 1,472 | A2 |
| 375558BF9 | 14570 | Gilead Sciences | 5,152,770.85 | 5,000,000.00 | 5,359,150.00 | 3.650 | 3.118 | 03/01/2026 | 2,343 | A3 |
| 49327M2X1 | 14560 | Key Bank NA | 5,022,118.05 | 5,000,000.00 | 5,142,900.00 | 3.300 | 3.100 | 02/01/2022 | 854 | A3 |
| $53944 \mathrm{VAS8}$ | 14580 | Lloyds Bank Plc | 5,006,867.70 | 5,000,000.00 | 4,987,650.00 | 2.250 | 2.200 | 8/14/2022 | 1,048 | AA3 |
| 540424AQ1 | 14555 | Loews Corporation | 4,878,607.45 | 5,000,000.00 | 5,074,700.00 | 2.625 | 3.350 | 05/15/2023 | 1,322 | A3 |
| 589331AT4 | 14545 | Merck \& Co Inc | 4,913,005.64 | 5,000,000.00 | 5,077,900.00 | 2.400 | 3.030 | 09/15/2022 | 1,080 | A1 |
| 68389XAS4 | 14548 | Oracle Corp | 5,039,083.41 | 5,000,000.00 | 5,279,500.00 | 3.625 | 3.388 | 07/15/2023 | 1,383 | A1 |
| 747525AT0 | 14564 | Qualcomm Inc | 4,967,943.73 | 5,000,000.00 | 5,139,750.00 | 2.900 | 3.050 | 05/20/2024 | 1,693 | A2 |
|  |  | Subtotal and Average | 63,874,826.10 | 63,725,000.00 | 66,009,633.50 |  | 3.094 |  | 1,616 |  |
| Medium Term Notes - Callable |  |  |  |  |  |  |  |  |  |  |
| 05531FBF9 | 14561 | BB\&T Corporation | 5,142,718.62 | 5,000,000.00 | 5,290,700.00 | 3.750 | 3.012 | 12/06/2023 | 1,527 | A2 |
| 06406HBY4 | 14538 | Bank of New York Mellon Corp | 3,573,616.36 | 3,542,000.00 | 3,648,897.56 | 3.550 | 3.150 | 09/23/2021 | 723 | A1 |
| 06406FAB9 | 14541 | Bank of New York Mellon Corp | 1,435,733.18 | 1,458,000.00 | 1,459,093.50 | 2.050 | 3.060 | 05/03/2021 | 580 | A1 |
| 693475AV7 | 14557 | PNC Financial Services | 5,025,260.85 | 5,000,000.00 | 5,278,900.00 | 3.500 | 3.425 | 01/23/2024 | 1,575 | A3 |
| 751212AC5 | 14566 | Ralph Lauren | 5,170,267.09 | 5,000,000.00 | 5,365,700.00 | 3.750 | 3.106 | 09/15/2025 | 2,176 | A2 |
| 91159HHU7 | 14562 | US BANCORP | 5,259,168.09 | 5,000,000.00 | 5,499,300.00 | 3.950 | 2.848 | 11/17/2025 | 2,239 | A1 |
|  |  | Subtotal and Average | 25,606,764.19 | 25,000,000.00 | 26,542,591.06 |  | 3.100 |  | 1,648 |  |

City of Berkeley
Pooled Cash and Investments
As of September 30, 2019

| CUSIP | Investment \# | Issuer | Book Value | Par Value | Market Value | Current Rate | $\begin{gathered} \text { YTM/C } \\ 365 \end{gathered}$ | Maturity Date | Days To Maturity | Credit <br> Rating |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal Agency Coupon Securities |  |  |  |  |  |  |  |  |  |  |
| 3133EJAD1 | 14528 | Federal Farm Credit Bank | 10,000,000.00 | 10,000,000.00 | 10,037,700.00 | 2.150 | 2.150 | 12/23/2020 | 449 | AAA |
| 3130ADKF8 | 14529 | Federal Home Loan Banks | 15,000,000.00 | 15,000,000.00 | 15,011,700.00 | 2.100 | 2.100 | 01/30/2020 | 121 | AAA |
| 3130ADUB6 | 14533 T1 | Federal Home Loan Banks | 21,000,000.00 | 21,000,000.00 | 21,021,000.00 | 2.320 | 2.321 | 12/19/2019 | 79 | AAA |
| 3133EG7F6 | 14517 | Federal Farm Credit Bank | 5,000,000.00 | 5,000,000.00 | 4,995,200.00 | 1.750 | 1.750 | 02/16/2021 | 504 | AAA |
| 3133EHBA0 | 14520 | Federal Farm Credit Bank | 6,500,000.00 | 6,500,000.00 | 6,491,680.00 | 1.520 | 1.520 | 03/02/2020 | 153 | AAA |
| 3133EHQB2 | 14527 | Federal Farm Credit Bank | 9,001,000.00 | 9,001,000.00 | 8,982,998.00 | 1.550 | 1.550 | 07/06/2020 | 279 | AAA |
| 3130AAS82 | 14519 | Federal Home Loan Banks | 9,999,762.58 | 10,000,000.00 | 9,988,000.00 | 1.550 | 1.557 | 02/06/2020 | 128 | AAA |
| 3130ABTD8 | 14526 | Federal Home Loan Banks | 15,000,000.00 | 15,000,000.00 | 14,997,300.00 | 1.450 | 1.450 | 10/18/2019 | 17 | AAA |
| 3137EAEE5 | 14516 | Federal Home Loan Mortgage Co | 4,999,949.72 | 5,000,000.00 | 4,993,900.00 | 1.500 | 1.503 | 01/17/2020 | 108 | AAA |
| 3135G0T29 | 14521 | Federal National Mortgage Assn | 3,500,000.00 | 3,500,000.00 | 3,494,050.00 | 1.500 | 1.500 | 02/28/2020 | 150 | AAA |
| 3135G0T29 | 14522 | Federal National Mortgage Assn | 9,994,401.49 | 10,000,000.00 | 9,983,000.00 | 1.500 | 1.641 | 02/28/2020 | 150 | AAA |
|  |  | Subtotal and Average | 109,995,113.79 | 110,001,000.00 | 109,996,528.00 |  | 1.826 |  | 164 |  |
| Federal Agency Callable |  |  |  |  |  |  |  |  |  |  |
| 3130AFKR7 | 14550 | Federal Home Loan Banks | 5,000,000.00 | 5,000,000.00 | 5,070,400.00 | 3.100 | 3.100 | 12/28/2023 | 1,549 | AAA |
|  |  | Subtotal and Average | 5,000,000.00 | 5,000,000.00 | 5,070,400.00 |  | 3.100 |  | 1,549 |  |
| Federal Agency Continously Callable |  |  |  |  |  |  |  |  |  |  |
| 31422BAR1 | 14553 | Farmer Mac | 5,000,000.00 | 5,000,000.00 | 5,011,100.00 | 3.230 | 3.230 | 12/27/2023 | 1,548 | N/A |
| 3133EKQ66 | 14581 | Federal Farm Credit Bank | 5,000,000.00 | 5,000,000.00 | 5,000,250.00 | 2.100 | 2.100 | 09/19/2022 | 1,084 | AAA |
| 3130A7GZ2 | 14500 | Federal Home Loan Banks | 5,000,000.00 | 5,000,000.00 | 5,001,200.00 | 1.250 | 1.250 | 03/30/2021 | 546 | AAA |
| 3130A9YW5 | 14512 | Federal Home Loan Banks | 4,999,952.78 | 5,000,000.00 | 4,995,600.00 | 1.190 | 1.197 | 11/22/2019 | 52 | AAA |
| 3130AAJZ2 | 14513 | Federal Home Loan Banks | 3,742,500.00 | 3,742,500.00 | 3,742,911.68 | 1.750 | 1.750 | 04/27/2020 | 209 | AAA |
| 3130AGQV0 | 14575 | Federal Home Loan Banks | 35,000,000.00 | 35,000,000.00 | 35,001,750.00 | 2.100 | 2.100 | 07/15/2019 | 288 | AAA |
| 3130AGT54 | 14578 | Federal Home Loan Banks | 5,000,000.00 | 5,000,000.00 | 5,000,500.00 | 2.100 | 2.100 | 04/29/2021 | 576 | AAA |
| 3130AGTJ4 | 14579 | Federal Home Loan Banks | 5,000,000.00 | 5,000,000.00 | 5,002,250.00 | 2.100 | 2.101 | 04/29/2021 | 576 | AAA |
| 3134G7S77 | 14358 | Federal Home Loan Mortgage Co | 5,000,000.00 | 5,000,000.00 | 4,999,650.00 | 2.000 | 1.125 | 10/29/2020 | 394 | AAA |
| 3134GTL92 | 14576 | Federal Home Loan Mortgage Co | 5,000,000.00 | 5,000,000.00 | 5,000,850.00 | 2.450 | 2.450 | 07/25/2024 | 1,759 | AAA |
| 3134GTK69 | 14577 | Federal Home Loan Mortgage Co | 10,000,000.00 | 10,000,000.00 | 10,007,600.00 | 2.200 | 2.200 | 7/29/2022 | 1,032 | AAA |
| 3135G0S46 | 14514 | Federal National Mortgage Assn | 5,000,000.00 | 5,000,000.00 | 4,994,450.00 | 1.650 | 1.650 | 01/27/2020 | 118 | AAA |
| 3135G0S46 | 14515 | Federal National Mortgage Assn | 5,000,000.00 | 5,000,000.00 | 4,994,450.00 | 1.650 | 1.650 | 01/27/2020 | 118 | AAA |
| 3136G4LP6 | 14518 | Federal National Mortgage Assn | 5,000,000.00 | 5,000,000.00 | 4,996,100.00 | 1.800 | 1.800 | 08/28/2020 | 332 | AAA |
|  |  | Subtotal and Average | 103,742,452.78 | 103,742,500.00 | 103,748,661.68 |  | 1.979 |  | 546 |  |

City of Berkeley
Pooled Cash and Investments
As of September 30, 2019

| CUSIP | Investment \# | Issuer | Book Value | Par Value | Market Value | Current Rate | $\begin{gathered} \text { YTM/C } \\ 365 \end{gathered}$ | Maturity Date | Days To Maturity | Credit <br> Rating |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Municipal Bonds |  |  |  |  |  |  |  |  |  |  |
| 13063DGB8 | 14559 | General Obligation Unlimited | 5,080,740.89 | 5,000,000.00 | 5,309,350.00 | 3.375 | 3.087 | 04/01/2025 | 2,009 | AA3 |
| 672319CA6 | 14282 | Oakland CA Pension Obligation | 5,000,000.00 | 5,000,000.00 | 5,011,250.00 | 3.267 | 3.267 | 12/15/2019 | 75 | AA3 |
|  |  | Subtotal and Average | 10,080,740.89 | 10,000,000.00 | 10,320,600.00 |  | 3.177 |  | 1,049 |  |
| Fidelity Money Market |  |  |  |  |  |  |  |  |  |  |
| SYS14265 | 14265 | Fidelity Money Market | 51,059,112.96 | 51,059,112.96 | 51,059,112.96 | 0.003 | 0.003 |  | 1 |  |
| SYS14190 | 14190 | Fidelity Money Market - TRANS | 34,929,373.03 | 34,929,373.03 | 34,929,373.03 | 0.002 | 0.002 |  |  |  |
|  |  | Subtotal and Average | 85,988,485.99 | 85,988,485.99 | 85,988,485.99 |  | 0.003 |  | 1 |  |
| Total Investments and Average |  |  | 404,788,383.74 | 403,956,985.99 | 408,203,322.73 |  | 0.003 |  | 1 |  |

Pooled Investment - Long Term<br>Interest Earnings Sorted by Fund - Fund<br>September 1, 2019 -September 30, 2019<br>Yield on Beginning Book Value

| CUSIP | Investment \# | Fund | Security Type | Ending Par Value | Beginning Book Value | Ending <br> Book Value | MaturityDate | CurrentAnnualized  <br> Rate Yield |  | Adjusted Interest Earnings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  | Interest Earned | Amortization/ Accretion | Adjusted Interest Earnings |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fund: Pooled Investment - Long Term |  |  |  |  |  |  |  |  |  |  |  |  |
| 3130AFKR7 | 14550 | 010 | MC4 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 12/28/2023 | 3.100 | 3.143 | 12,916.67 | 0.00 | 12,916.67 |
| 3130ADUB6 | 14533 T1 | 010 | FAC | 21,000,000.00 | 21,000,000.00 | 21,000,000.00 | 12/19/2019 | 2.320 | 2.352 | 40,600.00 | 0.00 | 40,600.00 |
| 3130AAJZ2 | 14513 | 010 | MC5 | 3,742,500.00 | 3,742,500.00 | 3,742,500.00 | 04/27/2020 | 1.750 | 1.774 | 5,457.81 | 0.00 | 5,457.81 |
| 3130A9YW5 | 14512 | 010 | MC5 | 5,000,000.00 | 4,999,925.00 | 4,999,952.78 | 11/22/2019 | 1.190 | 1.213 | 4,958.33 | 27.78 | 4,986.11 |
| 3130AAS82 | 14519 | 010 | FAC | 10,000,000.00 | 9,999,705.60 | 9,999,762.58 | 02/06/2020 | 1.550 | 1.579 | 12,916.67 | 56.98 | 12,973.65 |
| 3130ABTD8 | 14526 | 010 | FAC | 15,000,000.00 | 15,000,000.00 | 15,000,000.00 | 10/18/2019 | 1.450 | 1.470 | 18,125.00 | 0.00 | 18,125.00 |
| 3130ADKF8 | 14529 | 010 | FAC | 15,000,000.00 | 15,000,000.00 | 15,000,000.00 | 01/30/2020 | 2.100 | 2.129 | 26,250.00 | 0.00 | 26,250.00 |
| 3130AGQV0 | 14575 | 010 | MC5 | 35,000,000.00 | 35,000,000.00 | 35,000,000.00 | 07/15/2020 | 2.100 | 2.129 | 61,250.00 | 0.00 | 61,250.00 |
| 3130AGTJ4 | 14579 | 010 | MC5 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 04/29/2021 | 2.100 | 2.129 | 8,750.00 | 0.00 | 8,750.00 |
| 3130AGT54 | 14578 | 010 | MC5 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 04/29/2021 | 2.100 | 2.129 | 8,750.00 | 0.00 | 8,750.00 |
| 3133EHBAO | 14520 | 010 | FAC | 6,500,000.00 | 6,500,000.00 | 6,500,000.00 | 03/02/2020 | 1.520 | 1.541 | 8,233.33 | 0.00 | 8,233.33 |
| 3133EG7F6 | 14517 | 010 | FAC | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 02/16/2021 | 1.750 | 1.774 | 7,291.67 | 0.00 | 7,291.67 |
| 3133EKQ66 | 14581 | 010 | MC5 | 5,000,000.00 | 0.00 | 5,000,000.00 | 09/19/2022 | 2.100 | 2.129 | 3,500.00 | 0.00 | 3,500.00 |
| 3133EKQZ2 | 14573 | 010 | MC5 | 0.00 | 5,000,000.00 | 0.00 | 12/17/2021 | 2.370 | 2.403 | 5,266.67 | 0.00 | 5,266.67 |
| 3133EKQT6 | 14572 | 010 | FAC | 0.00 | 5,000,000.00 | 0.00 | 09/13/2023 | 2.490 | 2.525 | 4,150.00 | 0.00 | 4,150.00 |
| 3133EHQB2 | 14527 | 010 | FAC | 9,001,000.00 | 9,001,000.00 | 9,001,000.00 | 07/06/2020 | 1.550 | 1.572 | 11,626.29 | 0.00 | 11,626.29 |
| 3133EJAD1 | 14528 | 010 | FAC | 10,000,000.00 | 10,000,000.00 | 10,000,000.00 | 12/23/2020 | 2.150 | 2.180 | 17,916.67 | 0.00 | 17,916.67 |
| 3134GSVB8 | 14547 | 010 | MC5 | 0.00 | 5,000,000.00 | 0.00 | 09/13/2023 | 3.250 | 3.295 | 5,416.67 | 0.00 | 5,416.67 |
| 3134GTK69 | 14577 | 010 | MC5 | 10,000,000.00 | 10,000,000.00 | 10,000,000.00 | 07/29/2022 | 2.200 | 2.231 | 18,333.33 | 0.00 | 18,333.33 |
| 3134GTL92 | 14576 | 010 | MC5 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 07/25/2024 | 2.450 | 2.484 | 10,208.33 | 0.00 | 10,208.33 |
| 3137EAEE5 | 14516 | 010 | FAC | 5,000,000.00 | 4,999,935.48 | 4,999,949.72 | 01/17/2020 | 1.500 | 1.524 | 6,250.00 | 14.24 | 6,264.24 |
| 3134G7S77 | 14358 | 010 | MC5 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 10/29/2020 | 2.000 | 2.028 | 8,333.33 | 0.00 | 8,333.33 |
| 3135G0S46 | 14515 | 010 | MC5 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 01/27/2020 | 1.650 | 1.673 | 6,875.00 | 0.00 | 6,875.00 |
| 3135G0T29 | 14522 | 010 | FAC | 10,000,000.00 | 9,993,258.94 | 9,994,401.49 | 02/28/2020 | 1.500 | 1.661 | 12,500.00 | 1,142.55 | 13,642.55 |
| 3135G0S46 | 14514 | 010 | MC5 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 01/27/2020 | 1.650 | 1.673 | 6,875.00 | 0.00 | 6,875.00 |
| 3136G4LP6 | 14518 | 010 | MC5 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 08/28/2020 | 1.800 | 1.825 | 7,500.00 | 0.00 | 7,500.00 |
| 3135G0T29 | 14521 | 010 | FAC | 3,500,000.00 | 3,500,000.00 | 3,500,000.00 | 02/28/2020 | 1.500 | 1.521 | 4,375.00 | 0.00 | 4,375.00 |
| 53944VAS8 | 14580 | 010 | MTN | 5,000,000.00 | 0.00 | 5,006,867.70 | 08/14/2022 | 2.250 | 2.230 | 4,687.50 | -99.72 | 4,587.78 |
| 672319CA6 | 14282 | 010 | MUN | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 12/15/2019 | 3.267 | 3.312 | 13,612.50 | 0.00 | 13,612.50 |
| 037833AK6 | 14536 | 010 | MTN | 5,000,000.00 | 4,860,793.75 | 4,863,952.75 | 05/03/2023 | 2.400 | 3.294 | 10,000.00 | 3,159.00 | 13,159.00 |

Pooled Investment - Long Term
Interest Earnings
Exhibit 2-B. 1
September 1, 2019 -September 30, 2019
Adjusted Interest Earnings

| CUSIP | Investment \# | Fund | Security <br> Type | Ending Par Value | Beginning Book Value | Ending Book Value | Maturity Date | CurrentAnnualizedRate $\quad$ Yield |  | Adjusted Interest Earnings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  | Interest Earned | Amortization/ Accretion | Adjusted Interest Earnings |
| Fund: Pooled Investment - Long Term |  |  |  |  |  |  |  |  |  |  |  |  |
| 254673RD0 | 14539 | 010 | SCD | 250,000.00 | 250,000.00 | 250,000.00 | 07/05/2023 | 3.300 | 3.300 | 678.08 | 0.00 | 678.08 |
| 06406HBY4 | 14538 | 010 | MC3 | 3,542,000.00 | 3,574,948.51 | 3,573,616.36 | 09/23/2021 | 3.550 | 3.113 | 10,478.42 | -1,332.15 | 9,146.27 |
| 06406FAB9 | 14541 | 010 | MC3 | 1,458,000.00 | 1,434,565.34 | 1,435,733.18 | 05/03/2021 | 2.050 | 3.103 | 2,490.75 | 1,167.84 | 3,658.59 |
| 795450 T47 | 14540 | 010 | SCD | 250,000.00 | 250,000.00 | 250,000.00 | 07/03/2023 | 3.300 | 3.300 | 678.08 | 0.00 | 678.08 |
| 084670BJ6 | 14542 | 010 | MTN | 5,000,000.00 | 4,976,055.69 | 4,976,634.99 | 02/11/2023 | 3.000 | 3.198 | 12,500.00 | 579.30 | 13,079.30 |
| 31422BAR1 | 14553 | 010 | MC5 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 12/27/2023 | 3.230 | 3.275 | 13,458.33 | 0.00 | 13,458.33 |
| 589331AT4 | 14545 | 010 | MTN | 5,000,000.00 | 4,910,552.79 | 4,913,005.64 | 09/15/2022 | 2.400 | 3.085 | 10,000.00 | 2,452.85 | 12,452.85 |
| 68389XAS4 | 14548 | 010 | MTN | 5,000,000.00 | 5,039,943.01 | 5,039,083.41 | 07/15/2023 | 3.625 | 3.439 | 15,104.17 | -859.60 | 14,244.57 |
| 24422EUM9 | 14554 | 010 | MTN | 5,000,000.00 | 5,065,964.40 | 5,064,628.18 | 10/12/2023 | 3.650 | 3.332 | 15,208.33 | -1,336.22 | 13,872.11 |
| 540424AQ1 | 14555 | 010 | MTN | 5,000,000.00 | 4,875,814.68 | 4,878,607.45 | 05/15/2023 | 2.625 | 3.426 | 10,937.50 | 2,792.77 | 13,730.27 |
| 693475AV7 | 14557 | 010 | MC3 | 5,000,000.00 | 5,025,749.14 | 5,025,260.85 | 01/23/2024 | 3.500 | 3.412 | 14,583.33 | -488.29 | 14,095.04 |
| 13063DGB8 | 14559 | 010 | MUN | 5,000,000.00 | 5,081,964.24 | 5,080,740.89 | 04/01/2025 | 3.375 | 3.074 | 14,062.50 | -1,223.35 | 12,839.15 |
| 49327M2X1 | 14560 | 010 | MTN | 5,000,000.00 | 5,022,907.98 | 5,022,118.05 | 02/01/2022 | 3.300 | 3.139 | 13,750.00 | -789.93 | 12,960.07 |
| 05531FBF9 | 14561 | 010 | MC3 | 5,000,000.00 | 5,145,563.51 | 5,142,718.62 | 12/06/2023 | 3.750 | 3.022 | 15,625.00 | -2,844.89 | 12,780.11 |
| 91159HHU7 | 14562 | 010 | MC3 | 5,000,000.00 | 5,262,692.59 | 5,259,168.09 | 11/17/2025 | 3.950 | 2.990 | 16,458.33 | -3,524.50 | 12,933.83 |
| 20030NBNO | 14563 | 010 | MTN | 5,000,000.00 | 5,073,783.32 | 5,072,750.91 | 08/15/2025 | 3.375 | 3.125 | 14,062.50 | -1,032.41 | 13,030.09 |
| 747525ATO | 14564 | 010 | MTN | 5,000,000.00 | 4,967,367.52 | 4,967,943.73 | 05/20/2024 | 2.900 | 3.101 | 12,083.33 | 576.21 | 12,659.54 |
| 751212AC5 | 14566 | 010 | MC3 | 5,000,000.00 | 5,172,649.55 | 5,170,267.09 | 09/15/2025 | 3.750 | -0.560 | 0.00 | -2,382.46 | -2,382.46 |
| 375558BF9 | 14570 | 010 | MTN | 5,000,000.00 | 5,154,754.88 | 5,152,770.85 | 03/01/2026 | 3.650 | 3.121 | 15,208.33 | -1,984.03 | 13,224.30 |
| 233851CU6 | 14574 | 010 | MTN | 3,725,000.00 | 3,834,480.08 | 3,833,238.34 | 01/06/2027 | 3.450 | 3.004 | 10,709.38 | -1,241.74 | 9,467.64 |
| 233851CU6 | 14571 | 010 | MTN | 5,000,000.00 | 5,084,178.87 | 5,083,224.10 | 01/06/2027 | 3.450 | 3.212 | 14,375.00 | -954.77 | 13,420.23 |
|  |  |  | Subtotal | 312,968,500.00 | 318,801,054.87 | 313,799,897.75 |  |  | 2.307 | 605,377.13 | -8,124.54 | 597,252.59 |
|  |  |  | Total | 312,968,500.00 | 318,801,054.87 | 313,799,897.75 |  |  | 2.307 | 605,377.13 | -8,124.54 | 597,252.59 |

Pooled Investment - Long Term<br>Interest Earnings Sorted by Fund - Fund<br>August 1, 2019 - August 30, 2019<br>Yield on Average Book Value

| CUSIP | Investment \# | Fund | Security Type | Ending Par Value | Beginning Book Value | Average Book Value | MaturityDate | CurrentAnnualizedRate $\quad$ Yield |  | Adjusted Interest Earnings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  | Interest Earned | Amortization/ Accretion | Adjusted Interest Earnings |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fund: Pooled Investment - Long Term |  |  |  |  |  |  |  |  |  |  |  |  |
| 3130AFKR7 | 14550 | 010 | MC4 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 12/28/2023 | 3.100 | 3.143 | 12,916.67 | 0.00 | 12,916.67 |
| 3130ADUB6 | 14533 T1 | 010 | FAC | 21,000,000.00 | 21,000,000.00 | 21,000,000.00 | 12/19/2019 | 2.320 | 2.352 | 40,600.00 | 0.00 | 40,600.00 |
| 3130AAJZ2 | 14513 | 010 | MC5 | 3,742,500.00 | 3,742,500.00 | 3,742,500.00 | 04/27/2020 | 1.750 | 1.774 | 5,457.81 | 0.00 | 5,457.81 |
| 3130A9YW5 | 14512 | 010 | MC5 | 5,000,000.00 | 4,999,897.22 | 4,999,911.57 | 11/22/2019 | 1.190 | 1.213 | 4,958.33 | 27.78 | 4,986.11 |
| 3130AAS82 | 14519 | 010 | FAC | 10,000,000.00 | 9,999,648.62 | 9,999,678.06 | 02/06/2020 | 1.550 | 1.579 | 12,916.67 | 56.98 | 12,973.65 |
| 3130ABTD8 | 14526 | 010 | FAC | 15,000,000.00 | 15,000,000.00 | 15,000,000.00 | 10/18/2019 | 1.450 | 1.470 | 18,125.00 | 0.00 | 18,125.00 |
| 3130ADKF8 | 14529 | 010 | FAC | 15,000,000.00 | 15,000,000.00 | 15,000,000.00 | 01/30/2020 | 2.100 | 2.058 | 25,375.00 | 0.00 | 25,375.00 |
| 3130AGQV0 | 14575 | 010 | MC5 | 35,000,000.00 | 35,000,000.00 | 35,000,000.00 | 07/15/2020 | 2.100 | 2.129 | 61,250.00 | 0.00 | 61,250.00 |
| 3130AGTJ4 | 14579 | 010 | MC5 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 04/29/2021 | 2.100 | 2.129 | 8,750.00 | 0.00 | 8,750.00 |
| 3130AGT54 | 14578 | 010 | MC5 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 04/29/2021 | 2.100 | 2.129 | 8,750.00 | 0.00 | 8,750.00 |
| 3133EHBAO | 14520 | 010 | FAC | 6,500,000.00 | 6,500,000.00 | 6,500,000.00 | 03/02/2020 | 1.520 | 1.541 | 8,233.33 | 0.00 | 8,233.33 |
| 3133EG7F6 | 14517 | 010 | FAC | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 02/16/2021 | 1.750 | 1.774 | 7,291.67 | 0.00 | 7,291.67 |
| $3133 E K Q Z 2$ | 14573 | 010 | MC5 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 12/17/2021 | 2.370 | 2.403 | 9,875.00 | 0.00 | 9,875.00 |
| 3133EKQT6 | 14572 | 010 | FAC | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 09/13/2023 | 2.490 | 2.525 | 10,375.00 | 0.00 | 10,375.00 |
| $3133 E H Q B 2$ | 14527 | 010 | FAC | 9,001,000.00 | 9,001,000.00 | 9,001,000.00 | 07/06/2020 | 1.550 | 1.572 | 11,626.29 | 0.00 | 11,626.29 |
| 3133EJAD1 | 14528 | 010 | FAC | 10,000,000.00 | 10,000,000.00 | 10,000,000.00 | 12/23/2020 | 2.150 | 2.180 | 17,916.67 | 0.00 | 17,916.67 |
| 3133EGAW5 | 14504 | 010 | MC5 | 0.00 | 5,000,000.00 | 3,000,000.00 | 08/19/2019 | 1.250 | 1.267 | 3,125.00 | 0.00 | 3,125.00 |
| 3134GSVB8 | 14547 | 010 | MC5 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 09/13/2023 | 3.250 | 3.295 | 13,541.67 | 0.00 | 13,541.67 |
| 3134GTK69 | 14577 | 010 | MC5 | 10,000,000.00 | 10,000,000.00 | 10,000,000.00 | 07/29/2022 | 2.200 | 2.231 | 18,333.33 | 0.00 | 18,333.33 |
| 3134GTL92 | 14576 | 010 | MC5 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 07/25/2024 | 2.450 | 2.484 | 10,208.33 | 0.00 | 10,208.33 |
| 3137EAEE5 | 14516 | 010 | FAC | 5,000,000.00 | 4,999,921.25 | 4,999,928.61 | 01/17/2020 | 1.500 | 1.524 | 6,250.00 | 14.23 | 6,264.23 |
| 3134G7S77 | 14358 | 010 | MC5 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 10/29/2020 | 2.000 | 2.028 | 8,333.33 | 0.00 | 8,333.33 |
| 3135G0S46 | 14515 | 010 | MC5 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 01/27/2020 | 1.650 | 1.673 | 6,875.00 | 0.00 | 6,875.00 |
| 3135GOT29 | 14522 | 010 | FAC | 10,000,000.00 | 9,992,116.39 | 9,992,706.71 | 02/28/2020 | 1.500 | 1.661 | 12,500.00 | 1,142.55 | 13,642.55 |
| 3135G0S46 | 14514 | 010 | MC5 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 01/27/2020 | 1.650 | 1.673 | 6,875.00 | 0.00 | 6,875.00 |
| 3136G4LP6 | 14518 | 010 | MC5 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 08/28/2020 | 1.800 | 1.825 | 7,500.00 | 0.00 | 7,500.00 |
| 3135G0T29 | 14521 | 010 | FAC | 3,500,000.00 | 3,500,000.00 | 3,500,000.00 | 02/28/2020 | 1.500 | 1.521 | 4,375.00 | 0.00 | 4,375.00 |
| 672319CA6 | 14282 | 010 | MUN | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 12/15/2019 | 3.267 | 3.312 | 13,612.50 | 0.00 | 13,612.50 |
| 037833AK6 | 14536 | 010 | MTN | 5,000,000.00 | 4,857,634.76 | 4,859,266.91 | 05/03/2023 | 2.400 | 3.295 | 10,000.00 | 3,158.99 | 13,158.99 |
| 254673RD0 | 14539 | 010 | SCD | 250,000.00 | 250,000.00 | 250,000.00 | 07/05/2023 | 3.300 | 3.300 | 678.08 | 0.00 | 678.08 |


| CUSIP | Investment \# | Fund | Security Type | Ending Par Value | Beginning Book Value | Average Book Value | MaturityDate | $\begin{array}{cc}\text { CurrentAnnualized } \\ \text { Rate } & \text { Yield }\end{array}$ |  | Adjusted Interest Earnings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  | Interest Earned | Amortization/ Accretion | Adjusted Interest Earnings |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fund: Pooled Investment - Long Term |  |  |  |  |  |  |  |  |  |  |  |  |
| 06406HBY4 | 14538 | 010 | MC3 | 3,542,000.00 | 3,576,280.66 | 3,575,592.38 | 09/23/2021 | 3.550 | 3.112 | 10,478.42 | -1,332.15 | 9,146.27 |
| 06406FAB9 | 14541 | 010 | MC3 | 1,458,000.00 | 1,433,397.50 | 1,434,000.89 | 05/03/2021 | 2.050 | 3.104 | 2,490.75 | 1,167.84 | 3,658.59 |
| 795450 T47 | 14540 | 010 | SCD | 250,000.00 | 250,000.00 | 250,000.00 | 07/03/2023 | 3.300 | 3.300 | 678.08 | 0.00 | 678.08 |
| 084670BJ6 | 14542 | 010 | MTN | 5,000,000.00 | 4,975,476.39 | 4,975,775.70 | 02/11/2023 | 3.000 | 3.198 | 12,500.00 | 579.30 | 13,079.30 |
| 31422BAR1 | 14553 | 010 | MC5 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 12/27/2023 | 3.230 | 3.275 | 13,458.33 | 0.00 | 13,458.33 |
| 3132X04Z1 | 14544 | 010 | MC5 | 0.00 | 5,000,000.00 | 2,333,333.33 | 08/15/2023 | 3.250 | 3.295 | 6,319.44 | 0.00 | 6,319.44 |
| 589331AT4 | 14545 | 010 | MTN | 5,000,000.00 | 4,908,099.94 | 4,909,367.25 | 09/15/2022 | 2.400 | 3.086 | 10,000.00 | 2,452.85 | 12,452.85 |
| 68389XAS4 | 14548 | 010 | MTN | 5,000,000.00 | 5,040,802.62 | 5,040,358.49 | 07/15/2023 | 3.625 | 3.438 | 15,104.17 | -859.61 | 14,244.56 |
| 24422EUM9 | 14554 | 010 | MTN | 5,000,000.00 | 5,067,300.61 | 5,066,610.23 | 10/12/2023 | 3.650 | 3.331 | 15,208.33 | -1,336.21 | 13,872.12 |
| 540424AQ1 | 14555 | 010 | MTN | 5,000,000.00 | 4,873,021.90 | 4,874,464.84 | 05/15/2023 | 2.625 | 3.427 | 10,937.50 | 2,792.78 | 13,730.28 |
| 693475AV7 | 14557 | 010 | MC3 | 5,000,000.00 | 5,026,237.43 | 5,025,985.15 | 01/23/2024 | 3.500 | 3.412 | 14,583.33 | -488.29 | 14,095.04 |
| 13063DGB8 | 14559 | 010 | MUN | 5,000,000.00 | 5,083,187.58 | 5,082,555.52 | 04/01/2025 | 3.375 | 3.073 | 14,062.50 | -1,223.34 | 12,839.16 |
| 49327M2X1 | 14560 | 010 | MTN | 5,000,000.00 | 5,023,697.91 | 5,023,289.78 | 02/01/2022 | 3.300 | 3.139 | 13,750.00 | -789.93 | 12,960.07 |
| 05531FBF9 | 14561 | 010 | MC3 | 5,000,000.00 | 5,148,408.40 | 5,146,938.54 | 12/06/2023 | 3.750 | 3.021 | 15,625.00 | -2,844.89 | 12,780.11 |
| $91159 \mathrm{HHU7}$ | 14562 | 010 | MC3 | 5,000,000.00 | 5,266,217.08 | 5,264,396.09 | 11/17/2025 | 3.950 | 2.989 | 16,458.33 | -3,524.49 | 12,933.84 |
| 20030NBNO | 14563 | 010 | MTN | 5,000,000.00 | 5,074,815.74 | 5,074,282.32 | 08/15/2025 | 3.375 | 3.124 | 14,062.50 | -1,032.42 | 13,030.08 |
| 747525AT0 | 14564 | 010 | MTN | 5,000,000.00 | 4,966,791.32 | 4,967,089.03 | 05/20/2024 | 2.900 | 3.101 | 12,083.33 | 576.20 | 12,659.53 |
| 751212AC5 | 14566 | 010 | MC3 | 5,000,000.00 | 5,175,032.02 | 5,173,801.08 | 09/15/2025 | 3.750 | -0.560 | 0.00 | -2,382.47 | -2,382.47 |
| 375558BF9 | 14570 | 010 | MTN | 5,000,000.00 | 5,156,738.92 | 5,155,713.83 | 03/01/2026 | 3.650 | 3.121 | 15,208.33 | -1,984.04 | 13,224.29 |
| 233851CU6 | 14574 | 010 | MTN | 3,725,000.00 | 3,835,721.82 | 3,835,080.26 | 01/06/2027 | 3.450 | 3.004 | 10,709.38 | -1,241.74 | 9,467.64 |
| 233851CU6 | 14571 | 010 | MTN | 5,000,000.00 | 5,085,133.64 | 5,084,640.34 | 01/06/2027 | 3.450 | 3.211 | 14,375.00 | -954.77 | 13,420.23 |
|  |  |  | Subtotal | 317,968,500.00 | 328,809,079.72 | 324,138,266.91 |  |  | 2.315 | 624,717.40 | -8,024.85 | 616,692.55 |
|  |  |  | Total | 317,968,500.00 | 328,809,079.72 | 324,138,266.91 |  |  | 2.315 | 624,717.40 | -8,024.85 | 616,692.55 |

Adjusted Interest Earnings

Pooled Investment - Long Term<br>Interest Earnings<br>Sorted by Fund - Fund<br>July 1, 2019 - July 31, 2019<br>Yield on Average Book Value



Adjusted Interest Earnings

| CUSIP | Investment \# | Fund | Security Type | Ending Par Value | Beginning Book Value | Average Book Value | Maturity Date | $\begin{array}{cc}\text { CurrentAnnualized } \\ \text { Rate } & \text { Yield }\end{array}$ |  | Adjusted Interest Earnings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  | Interest Earned | Amortization/ Accretion | Adjusted Interest Earnings |
| Fund: Pooled Investment - Long Term |  |  |  |  |  |  |  |  |  |  |  |  |
| 254673RD0 | 14539 | 010 | SCD | 250,000.00 | 250,000.00 | 250,000.00 | 07/05/2023 | 3.300 | 3.300 | 700.68 | 0.00 | 700.68 |
| 06406HBY4 | 14538 | 010 | MC3 | 3,542,000.00 | 3,577,612.81 | 3,576,903.76 | 09/23/2021 | 3.550 | 3.011 | 10,478.42 | -1,332.15 | 9,146.27 |
| 06406FAB9 | 14541 | 010 | MC3 | 1,458,000.00 | 1,432,229.66 | 1,432,851.25 | 05/03/2021 | 2.050 | 3.006 | 2,490.75 | 1,167.84 | 3,658.59 |
| 795450 T47 | 14540 | 010 | SCD | 250,000.00 | 250,000.00 | 250,000.00 | 07/03/2023 | 3.300 | 3.300 | 700.68 | 0.00 | 700.68 |
| 084670BJ6 | 14542 | 010 | MTN | 5,000,000.00 | 4,974,897.09 | 4,975,205.43 | 02/11/2023 | 3.000 | 3.095 | 12,500.00 | 579.30 | 13,079.30 |
| 31422BAR1 | 14553 | 010 | MC5 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 12/27/2023 | 3.230 | 3.169 | 13,458.33 | 0.00 | 13,458.33 |
| 3132X04Z1 | 14544 | 010 | MC5 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 | 08/15/2023 | 3.250 | 3.189 | 13,541.67 | 0.00 | 13,541.67 |
| 589331AT4 | 14545 | 010 | MTN | 5,000,000.00 | 4,905,647.09 | 4,906,952.64 | 09/15/2022 | 2.400 | 2.988 | 10,000.00 | 2,452.85 | 12,452.85 |
| 68389XAS4 | 14548 | 010 | MTN | 5,000,000.00 | 5,041,662.23 | 5,041,204.69 | 07/15/2023 | 3.625 | 3.327 | 15,104.17 | -859.61 | 14,244.56 |
| 24422EUM9 | 14554 | 010 | MTN | 5,000,000.00 | 5,068,636.82 | 5,067,925.61 | 10/12/2023 | 3.650 | 3.223 | 15,208.33 | -1,336.21 | 13,872.12 |
| 540424AQ1 | 14555 | 010 | MTN | 5,000,000.00 | 4,870,229.13 | 4,871,715.61 | 05/15/2023 | 2.625 | 3.318 | 10,937.50 | 2,792.77 | 13,730.27 |
| 693475AV7 | 14557 | 010 | MC3 | 5,000,000.00 | 5,026,725.72 | 5,026,465.83 | 01/23/2024 | 3.500 | 3.302 | 14,583.33 | -488.29 | 14,095.04 |
| 13063DGB8 | 14559 | 010 | MUN | 5,000,000.00 | 5,084,410.93 | 5,083,759.79 | 04/01/2025 | 3.375 | 2.974 | 14,062.50 | -1,223.35 | 12,839.15 |
| 49327M2X1 | 14560 | 010 | MTN | 5,000,000.00 | 5,024,487.84 | 5,024,067.39 | 02/01/2022 | 3.300 | 3.037 | 13,750.00 | -789.93 | 12,960.07 |
| 05531FBF9 | 14561 | 010 | MC3 | 5,000,000.00 | 5,151,253.29 | 5,149,739.07 | 12/06/2023 | 3.750 | 2.922 | 15,625.00 | -2,844.89 | 12,780.11 |
| $91159 \mathrm{HHU7}$ | 14562 | 010 | MC3 | 5,000,000.00 | 5,269,741.58 | 5,267,865.64 | 11/17/2025 | 3.950 | 2.891 | 16,458.33 | -3,524.50 | 12,933.83 |
| 20030NBNO | 14563 | 010 | MTN | 5,000,000.00 | 5,075,848.15 | 5,075,298.64 | 08/15/2025 | 3.375 | 3.023 | 14,062.50 | -1,032.41 | 13,030.09 |
| 747525AT0 | 14564 | 010 | MTN | 5,000,000.00 | 4,966,215.11 | 4,966,521.80 | 05/20/2024 | 2.900 | 3.001 | 12,083.33 | 576.21 | 12,659.54 |
| 751212AC5 | 14566 | 010 | MC3 | 5,000,000.00 | 5,177,414.49 | 5,176,146.40 | 09/15/2025 | 3.750 | -0.542 | 0.00 | -2,382.47 | -2,382.47 |
| 375558BF9 | 14570 | 010 | MTN | 5,000,000.00 | 5,158,722.96 | 5,157,666.94 | 03/01/2026 | 3.650 | 3.019 | 15,208.33 | -1,984.04 | 13,224.29 |
| 233851CU6 | 14574 | 010 | MTN | 3,725,000.00 | 3,836,963.56 | 3,836,302.64 | 01/06/2027 | 3.450 | 2.906 | 10,709.38 | -1,241.74 | 9,467.64 |
| 233851CU6 | 14571 | 010 | MTN | 5,000,000.00 | 5,086,088.41 | 5,085,580.23 | 01/06/2027 | 3.450 | 3.107 | 14,375.00 | -954.77 | 13,420.23 |
|  |  |  | Subtotal | 327,968,500.00 | 273,817,104.58 | 294,619,284.92 |  |  | 2.262 | 574,037.61 | -8,024.86 | 566,012.75 |
|  |  |  | Total | 327,968,500.00 | 273,817,104.58 | 294,619,284.92 |  |  | 2.262 | 574,037.61 | -8,024.86 | 566,012.75 |

Pooled Cash and Investments
(Market Value)
as of September 30, 2019
Certificates of Deposit - S \& L



Exhibit 2-E


Summary of Pooled Cash and Investments - Trust Funds

## (Market Value)

As of September 30, 2019


Retiree Medical Trust Fund
Fund No.

| 941 | BHA | \$ | 88,894 | \$ | 310,142 | \$ | 10,855 | \$ | 409,891 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 942 | M1=IBEW |  | $(4,996)$ |  | 168,374 |  | 9,564 |  | 172,942 |
| 943 | M2=Local 1 |  | 1,403,014 |  | 6,845,689 |  | 394,166 |  | 8,642,869 |
| 944 | MUI=Z1 |  | 213,329 |  | 1,725,351 |  | 110,003 |  | 2,048,683 |
| 945 | MUI=Z2 to Z6 |  | 301,029 |  | 2,264,381 |  | 134,379 |  | 2,699,789 |
| 946 | M535= Local 535 |  | 1,046,449 |  | 7,236,178 |  | 455,913 |  | 8,738,540 |
| 947 | M3=Local 790 |  | 664,140 |  | 5,120,881 |  | 234,537 |  | 6,019,558 |

Fire Medical Trust Fund
$949 \quad$ Fire Medical Trust Fund

Total Fire Medical Trust Fund

Police Medical Trust Fund

| 903 | Police EE Retiree HLT Assistance Plan |
| :--- | :--- |
| 905 | Safety Members Pension Fund |
| 950 | Police Medical Trust Fund |
| Total Police Medical Trust Fund |  |


|  | 102,101 |  | 2,025,019 |  | 392,740.64 |  | 2,127,120 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $(1,602)$ |  | - |  | - |  | $(1,602)$ |
|  | $(42,525)$ |  | 5,805,389 |  | $(148,421.38)$ |  | 5,614,442 |
|  | 57,974 |  | 7,830,407 |  | 244,319 |  | 8,132,701 |
| \$ | 4,176,999 | \$ | 42,228,407 | \$ | 1,988,809 | \$ | 48,394,216 |

Retiree Medical Trust Fund
Fund 941-947
Interest Earnings
July 1 to September 30, 2019

| CUSIP | Investment \# | Issuer | Investments September 30, 2019 |  |  |  |  |  | Interest Earnings <br> July 1 to September 30, 2019 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Par Value | $\begin{gathered} \begin{array}{c} \text { Beginning Book } \\ \text { Value } \end{array} \\ \hline \end{gathered}$ | Ending Book Value | Market Value | Maturity Date | Moody's Rating | $\begin{gathered} \text { Current } \\ \text { Rate } \end{gathered}$ | $\begin{gathered} \text { Annualized } \\ \text { Yield } \\ \hline \end{gathered}$ | Adj | sted Interest Earni <br> Amortization/ Accretion |  | ings <br> Adjusted Interest Earnings |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Medium Term Notes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 06744CUS8 | 14530 | Barclays Bank PLC | 6,000,000.00 | 6,000,000.00 | 6,000,000.00 | 6,019,500.00 | 02/08/2028 | A2 | 3.125 | 3.100 | 46,875.00 |  | - |  | 46,875.00 |
| 61747WAF6 | 14224 | Morgan Stanley | 1,666,666.67 | 1,682,117.44 | 1,679,651.89 | 1,743,966.67 | 01/25/2021 | A3 | 5.750 | 5.069 | 23,958.33 |  | $(2,465.55)$ |  | 21,492.78 |
| Federal Agency Coupon Securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3133 EFQT7 | 14361 | Fed Farm Credit Bank | 2,600,000.00 | 2,611,642.09 | 2,611,187.32 | 2,748,512.00 | 11/25/2025 | AAA | 2.700 | 2.597 | 17,550.00 |  | (454.77) |  | 17,095.23 |
| Federal Agency Continously Callable |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3130H0CE1 | 14567 | Farmer Mac | 3,556,000.00 | 3,556,000.00 | 3,556,000.00 | 3,573,282.16 | 05/01/2029 | N/A | 3.400 | 3.372 | 30,226.00 |  | - |  | 30,226.00 |
| 3134GAWD2 | 14510 | Fed Home Loan Mortgage Corp | 1,500,000.00 | 1,500,000.00 | 1,500,000.00 | 1,498,530.00 | 11/27/2019 | AAA | 1.300 | 1.289 | 4,875.00 |  | - |  | 4,875.00 |
| Municipal Bonds |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 672319CC2 | 14283 | OAKGEN | 2,750,000.00 | 2,737,697.34 | 2,738,949.87 | 2,835,772.50 | 12/15/2021 | AA3 | 3.800 | 3.967 | 26,125.00 |  | 1,252.53 |  | 27,377.53 |
| 786091AG3 | 14316 | SACGEN | 5,000,000.00 | 5,328,715.55 | 5,315,206.69 | 6,330,850.00 | 08/01/2025 | A3 | 7.250 | 5.742 | 90,625.00 |  | $(13,508.86)$ |  | 77,116.14 |
| Savo Island Loan |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| SYS10988 | 10988 | EMPMED | 270,000.00 | 304,000.00 | 270,000.00 | 270,000.00 | 09/01/2025 |  | 8.000 | 7.667 | 5,874.77 |  | - |  | 5,874.77 |
|  |  | Total | \$ 23,342,666.67 | \$ 23,720,172.42 | \$23,670,995.77 | $\xlongequal{\text { \$ 25,020,413.33 }}$ |  |  |  | 3.863 | \$ 246,109.10 |  | (15,176.65) | \$ | 230,932.45 |


| Total Investments (Book Value) | $\$ 23,670,995.77$ |
| ---: | ---: |
| Gain/Loss on Investments | $1,349,417.56$ |
| Total Investments (Market Value) | $25,020,413.33$ |
| Temporarily Invested with Pooled Cash \& Investments | $3,711,859.00$ |
| Total Pooled Cash and Investments | $\$ 28,732,272.33$ |

## Fire Retiree Medical <br> Fund 949 <br> Interest Earnings <br> July 1 to September 30, 2019

| CUSIP | Investment \# | Issuer | Investments September 30, 2019 |  |  |  |  |  | Interest Earnings <br> July 1 to September 30, 2019 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Par Value | $\begin{gathered} \text { Beginning Book } \\ \text { Value } \end{gathered}$ | Ending BookValue | Market Value | Maturity Date | Credit Rating | $\begin{gathered} \text { Current } \\ \text { Rate } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Annualized } \\ \text { Yield } \\ \hline \end{gathered}$ | Adjusted Interest Earnings |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  | erest Earned |  | Amortization/ Accretion |  | ed Interest rnings |
| Medium Term Notes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 06744CUS8 | 14531 | Barclays Bank PLC | 2,000,000.00 | 2,000,000.00 | 2,000,000.00 | 2,006,500.00 | 02/18/2028 | A2 | 3.125 | 3.100 |  | 15,625.00 |  |  |  | 15,625.00 |
| 6174467X1 | 14318 | Morgan Stanley DW DTC\#0015 | 2,000,000.00 | 2,049,384.71 | 2,047,454.79 | 2,241,180.00 | 11/24/2025 | BAA2 | 5.000 | 4.466 |  | 25,000.00 |  | $(1,929.92)$ |  | 23,070.08 |
| 61747WAF6 | 14225 | Morgan Stanley | 1,666,666.67 | 1,682,117.44 | 1,679,651.89 | 1,743,966.67 | 01/25/2021 | A3 | 5.750 | 5.069 |  | 23,958.33 |  | $(2,465.55)$ |  | 21,492.78 |
| Federal Agency Coupon Securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $3133 \mathrm{EFQT7}$ | 14362 | Fed Farm Credit Bank | 2,300,000.00 | 2,310,298.78 | 2,309,896.48 | 2,431,376.00 | 11/25/2025 | AAA | 2.700 | 2.597 |  | 15,525.00 |  | (402.30) |  | 15,122.70 |
| Federal Agency Continuously Callable |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3130H0CE1 | 14568 | Farmer Mac | 2,190,000.00 | 2,190,000.00 | 2,190,000.00 | 2,200,643.40 | 05/01/2029 | N/A | 3.400 | 3.372 |  | 18,615.00 |  | - |  | 18,615.00 |
| 3130A9WA5 | 14508 | FHLB | 500,000.00 | 500,000.00 | 500,000.00 | 498,410.00 | 04/27/2020 | AAA | 1.300 | 1.289 |  | 1,625.00 |  | - |  | 1,625.00 |
|  |  | Total | \$ 10,656,666.67 | \$ 10,731,800.93 | \$ 10,727,003.16 | \$ 11,122,076.07 |  |  |  | 3.532 | \$ | 100,348.33 | \$ | $(4,797.77)$ | \$ | 95,550.56 |

Police Retiree Medical
Fund 903, 950 and 970
Interest Earnings
July 1 to September 30, 2019


| Total Investments (Book Value) Gain/Loss on Investments | \$ 7,830,407.35 |
| :---: | :---: |
| al Investments (Mark | 1 |
| ted with Pooled Cash \& Investments | 57,974.00 |
| Total Pooled Cash and Investments | 81327 |

April 27, 2020

To: Budget and Finance Committee
From: Henry Oyekanmi, Director, Finance

Request from the Budget and Finance Committee that the below information be attached to the Investment Reports for FY2019 Fourth Quarter ended June 30, 2019 and for FY2020 First Quarter ended September 30, 2019
From: Oyekanmi, Henry
Sent: Tuesday, March 10, 2020 3:03 PM
To: Droste, Lori [ldroste@cityofberkeley.info](mailto:ldroste@cityofberkeley.info)
Cc: Williams-Ridley, Dee [DWilliams-Ridley@cityofberkeley.info](mailto:DWilliams-Ridley@cityofberkeley.info)
Subject: FW: Request

Hi CM Droste-please see my responses in red. Thank you

From: Droste, Lori
Sent: Tuesday, March 03, 2020 3:10 PM
To: Oyekanmi, Henry < HOyekanmi@cityofberkeley.info>; Williams-Ridley, Dee <DWilliams-
Ridley@cityofberkeley.info>
Subject: Fwd: Request

## Get Outlook for iOS

From: Gordon Wozniak [gordonwozniak@gmail.com](mailto:gordonwozniak@gmail.com)
Sent: Tuesday, March 3, 2020 2:31:00 PM
To: Droste, Lori [ldroste@cityofberkeley.info](mailto:ldroste@cityofberkeley.info); Harrison, Kate [KHarrison@cityofberkeley.info](mailto:KHarrison@cityofberkeley.info)
Subject: Request
Dear Lori and Kate,
I'm writing to you in your capacity as Chairs of the Budget \& Finance Policy and the Facilities, Infrastructure, Transportation, Environment \& Sustainability Policy Committees.

I would like to bring to your attention Items $29 \& 30$ on the Information Calendar for the March 10, 2020 City Council meeting. See Fig. 1 below attachment.

First - Over the last two decades, the value of the Investment Portfolio has increased from $\sim \$ 100$ Million to $\$ 450$ Million.
Currently, Investment Portfolio is twice the size of the City's annual General Fund Budget ( $\sim 200$ $\mathrm{M} / \mathrm{yr}$ ) and comparable to the City's Total Annual budget of $\sim \$ 450 \mathrm{M} / \mathrm{yr}$.
and yet the Council does not regularly review this very large pot of money is used or even came into being.

First of all, it is not appropriate to take one asset type (or even all the assets) on the Balance Sheet and assume that there is a "very large pot of money" without considering the liabilities reported in each of the funds and the large liabilities (i.e. pension liabilities and OPEB liabilities) that GASB does not allow to be reflected on governmental fund Balance Sheets. If one wants to get a picture of money available (or not available) in the City, the Government-wide Statement of Net Position would be a better place to look because it considers all the assets (including infrastructure that cannot be converted to cash/investments) and all of the liabilities, including pension and OPEB liabilities. That said, following is a table that summarizes the increase in the cash/investments balances from FY 2008 to FY2019, by major fund/fund type:

Cash and Investment Balances Reported in CAFR- FY 2008 vs FY
2019

|  | June 30, 2008 | June 30, 2019 | Increase | Comments |
| :---: | :---: | :---: | :---: | :---: |
| General Fund | $\begin{array}{ll} \hline & \$ 62,483,3 \\ 57 \end{array}$ | \$107,359,937 | \$44,876,580 | TRAN=\$14,418,833; <br> Stabilization Reserve <br> Fund=\$20,022,922; <br> Catastrophic Reserve <br> Fund=\$16,622,481. <br> Total $=\$ 51,064,236$ |
| Grant Funds | 6,717,731 | 23,924,312 | 17,206,581 |  |
| Library Fund | 2,896,462 | 12,650,407 | 9,753,945 |  |
| Capital Improvement Fund | 8,042,560 | 11,733,511 | 3,690,951 |  |
| Other Special Revenue Funds | 17,995,092 | 89,611,935 | 71,616,843 |  |
| Other Capital Project Funds | 12,355,124 | 35,454,624 | 23,099,500 |  |
| Debt Service Funds | 5,706,481 | 11,526,275 | 5,819,794 |  |
| Total Governmental Funds | 116,196,807 | 292,261,001 | 176,064,194 |  |
|  |  |  |  |  |
| Enterprise Funds |  | 81,956,522 | 42,199,175 |  |


|  | $39,757,347$ |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Internal Service <br> Funds | $19,594,626$ | $61,813,068$ | $42,218,442$ |  |
| Total Proprietary <br> Funds | $59,351,973$ | $143,769,590$ | $84,417,617$ |  |
| Total Excluding <br> Trust Funds and <br> Rent Board | $175,548,780$ | $\$ 436,030,591$ | $\$ 260,481,811$ |  |

As you can see, the overwhelming majority of the increase came from funds other than the General Fund or the Capital Improvement Fund. Furthermore, the amounts set aside to pay TRAN $(\$ 14,418,833)$, the amount in the Stabilization Reserve Fund $(\$ 20,022,922)$, and the amount in the Catastrophic Reserve Fund $(\$ 16,622,481)$, or a total of $\$ 51,064,236$ is greater than the $\$ 44,876,580$ increase in the General Fund increase in cash/investments since FY 2008.

The difference between the cash/investments total above at June 30, 2019 ( $\$ 436,030,591$ ) and the cash/investments on the quarterly investment report for the same date is the balance for the Rent Board and trust and agency funds other than the Retiree Medical Trust Funds (Miscellaneous, Police and Fire) that are separately shown in the quarterly investment reports.

Second, In FY2018, the Investment Portfolio generated Investment earnings of \$3,563,720, whereas in FY2019, it generated earnings of $\$ 12,452,394$. See Fig. 3 It would be interesting for the Council to understand why the Investment earning increased by almost a factor of four in a single year. Was it due to the recent changes in the City's Investment Policy and could further changes lead to even increased returns? Or is there some other explanation.

First of all, Investment Income is not the same as Interest Income. Investment Income includes (1) Interest Income received in cash; (2) + or - the increase in accrued Interest Receivable collected on or before August $31^{\text {st }}$; and (3) + or- the increase in the fair value of the investments. The Investment Income for FY 2018 and FY 2019 are calculated below. The FY 2019 total should have been $\$ 12,912,033$ as $\$ 459,638$ of Interest Income was incorrectly classified as Rental Income

Cash Interest Income Accrued Int. Receivable Change in Invest. Value Investment Income

| FY 2018 | $\$ 4,936,358$ | $\$ 1,108,794$ | $(\$ 2,478,432)$ | $\$ 3,563,720$ |
| :--- | :---: | :---: | :---: | :--- |
| FY 2019 | $7,926,499$ | $(21,743)$ | $5,007,277$ | $12,912,033$ |

The Interest Income portion in FY $2019(\$ 7,926,499)$ actually increased approximately $61 \%$ from that of FY 2018 (\$4,936,358), and that was due to a significant increase in the City's long-term and short-term interest rates as summarized below:

Monthly Interest Rates on Long-Term Portion of Portfolio-FY 2018

| July <br> 2017 | August <br> 2017 | September <br> 2017 | October <br> 2017 | November <br> 2017 | December <br> 2017 | January <br> 2018 | February <br> 2018 | March <br> 2018 | April <br> 2018 | May <br> 2018 | Jun <br> 20 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $1.229 \%$ | $1.328 \%$ | $1.251 \%$ | $1.188 \%$ | $1.223 \%$ | $1.086 \%$ | $1.286 \%$ | $1.477 \%$ | $1.41 \%$ | $1.583 \%$ | $1.567 \%$ | 1.6 |

Monthly Interest Rates on Long-Term Portion of Portfolio-FY 2019

| July <br> 2018 | August <br> 2018 | September <br> 2018 | October <br> 2018 | November <br> 2018 | December <br> 2018 | January <br> 2019 | February <br> 2019 | March <br> 2019 | April <br> 2019 | May <br> 2019 | Ju <br> 20 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $1.781 \%$ | $1.856 \%$ | $1.972 \%$ | $1.952 \%$ | $2.058 \%$ | $2.005 \%$ | $2.144 \%$ | $2.311 \%$ | $2.129 \%$ | $2.172 \%$ | $2.271 \%$ | 2. |

Monthly Interest Rates on Fidelity Overnight Portion of Portfolio-FY 2018

| July <br> 2017 | August <br> 2017 | September <br> 2017 | October <br> 2017 | November <br> 2017 | December <br> 2017 | January <br> 2018 | February <br> 2018 | March <br> 2018 | April <br> 2018 | May <br> 2018 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $.9035 \%$ | $.9419 \%$ | $.9311 \%$ | $.9764 \%$ | $.9789 \%$ | $1.1918 \%$ | $1.2573 \%$ | $1.3028 \%$ | $1.4216 \%$ | $1.5637 \%$ | $1.6962 \%$ |

Monthly Interest Rates on Fidelity Overnight Portion of Portfolio-FY 2019

| July <br> 2018 | August <br> 2018 | September <br> 2018 | October <br> 2018 | November <br> 2018 | December <br> 2018 | January <br> 2019 | February <br> 2019 | March <br> 2019 | April <br> 2019 | May <br> 2019 <br> $1.8456 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $1.8726 \%$ | $1.8808 \%$ | $2.10762 \%$ | $2.0983 \%$ | $2.2675 \%$ | $2.3596 \%$ | $2.1387 \%$ | $2.3810 \%$ | $2.3142 \%$ | 2.36 |  |

Third, the Investment Income credited to the General Fund in FY2019 was $\$ 6,914,450$, whereas the total Investment Income from All Funds was $\$ 12,452,394$. A natural question would be to ask for an annual report to the Council on the disbursement of all of these Investment Returns to individual department budgets.

If you look deeply in the CAFR you will find bits and pieces of where these funds go, but no overall report of the disbursements that a non-CPA could understand.
For example, In FY2019
Measure T1 = \$888,910
Zero Waste $=\$ 838,695$
Sanitary Sewer $=\$ 852,581$
Clean Water $=\$ 74,186$
Permit Center $=\$ 281,203$
To increase budget transparency, it would be very helpful to have an annual report to Council on how the Investment Income was distributed and what it was spent on.
Again, you are making the assumption that this is the total amount of Interest Income received in cash by the City during the fiscal year (since the City budgets revenue using the cash basis). It is not. The only amount that can be budgeted is the amount of Interest Income received on the cash basis (in FY 2018 and in FY 2019 shown above). Governmental Accounting Standards Board Statement 31 requires state and local governments to mark-investments-to-market as of the end of the fiscal year. However, since the City holds its investments to maturity, it never actually receives market value for the investments; it only receives the par value or the price paid for the securities.

Fourth, why is the total cash value of the Investment Portfolio (IP) increasing? I believe that City pays out all of the Investment Returns to various accounts, but have never seen this policy in writing. If all returns are paid out, then the only way that the IP can continue to increase if there are new funds coming in.

This would mean that the City is regularly running substantial surpluses and these surpluses are parked in the IP.

I realize that this scenario is contrary to the one regularly put forth by the City Manager that fiscally expenses are outrunning revenues and the City has a structural deficit. This doomsday scenario is contradicted by the recent bond upgrading by Moody's which stated that for the last five fiscal years, the City General Fund revenues had exceed expenses by an average of $8 \%$. If one looks at the audited "actuals" in the City's 2019CAFR, you also see sizable surpluses for ALL Funds as well. See Fig. 3Item 29 is a report on the City's Investment Portfolio for the 4th Quarter of FY19/19 and Item 30 is the same report for the 1st quarter of FY2019/20.

Again, GASB does not allow long-term liabilities such as pension liabilities and OPEB liabilities to be reflected in governmental funds. Any analysis that just looks at governmental funds is ignoring unfunded pension and OPEB liabilities.

These two items contain very important financial information that should be reviewed and discussed by the City Council and not buried on the Information Calendar. Thus, I'm requesting that you pull the items and refer them to your respective Council Committees for review. .
Fiscal Year
20182019

```
Total Revenues
\$406,374,714 \$456,975,008
Total Expenses
\$387,216,873 \$426,981,960
```

If you would like to discuss this matter further, I'd be happy to meet with you individually or together.

